

Delaware Business Impact of Covid-19

Survey Results 3/20-3/24

The following report was prepared by the Delaware Prosperity Partnership, summarizing responses from Delaware businesses collected between 3/20/2020 and 3/24/2020. To be able to share results quickly and clearly, these initial results are tabulated statewide by industry. Once these initial results are shared, we will turn back to the responses to identify any trends by county or locality where possible.

Summary of responses by industry and county

Count of Response ID Industry short title	<u>Number of Responses</u>				
	County	New Castle	Kent	Sussex	N/A
Accommodation & Food Services	7	2	5		14
Admin Support & Waste Management	4	2		1	7
Agriculture			3		3
Arts, Entertainment & Recreation	12	3	11	3	29
Construction	7	3	5	2	17
Education	6	1	1		8
Finance & Insurance	12	3	7	1	23
Health Care	13	4	4	2	23
Information	5	1		2	8
Manufacturing	8		6	1	15
Not sure		1			1
Other	11	2	5	2	20
Other Services	11	5	5	3	24
Professional, Scientific & Technical Services	39	1	7	9	56
Real Estate	5		5	1	11
Retail Trade	8	3	21		32
Transportation & Warehousing	3		2	1	6
Utilities		2			2
Wholesale Trade	3	1	1	2	7
N/A				14	14
Grand Total	154	34	88	44	320

Operations & Supply Chain

What is
your
current
operating
status?

Industry short title	Percentage of Responses				Grand Total
	Still operating facility	Operating remotely	Voluntary closure	Forced closure	
Accommodation & Food Services	57%	7%	7%	29%	100%
Admin Support & Waste Management	86%	0%	0%	14%	100%
Agriculture	67%	33%	0%	0%	100%
Arts, Entertainment & Recreation	17%	10%	41%	31%	100%
Construction	81%	13%	0%	6%	100%
Education	13%	88%	0%	0%	100%
Finance & Insurance	26%	74%	0%	0%	100%
Health Care	61%	17%	13%	9%	100%
Information	25%	75%	0%	0%	100%
Manufacturing	93%	7%	0%	0%	100%
Not sure	0%	100%	0%	0%	100%
Other	20%	45%	20%	15%	100%
Other Services	38%	8%	17%	38%	100%
Professional, Scientific & Technical Services	39%	61%	0%	0%	100%
Real Estate	45%	36%	9%	9%	100%
Retail Trade	56%	3%	25%	16%	100%
Transportation & Warehousing	67%	33%	0%	0%	100%
Utilities	50%	50%	0%	0%	100%
Wholesale Trade	71%	14%	14%	0%	100%
N/A	79%	14%	0%	7%	100%
Grand Total	47%	31%	11%	11%	100%

Current
operating
capacity
(percentage)

Average of Responses

Industry short title	Total
Accommodation & Food Services	35%
Admin Support & Waste Management	66%
Agriculture	100%
Arts, Entertainment & Recreation	45%
Construction	74%
Education	63%
Finance & Insurance	76%
Health Care	68%
Information	80%
Manufacturing	90%
Not sure	50%
Other	47%
Other Services	76%
Professional, Scientific & Technical Services	76%
Real Estate	82%
Retail Trade	78%
Transportation & Warehousing	77%
Utilities	63%
Wholesale Trade	60%

Are you able to receive supplies/services?

Percentage of Responses

Industry short title	Yes	No	Grand Total
Accommodation & Food Services	64%	36%	100%
Admin Support & Waste Management	83%	17%	100%
Agriculture	100%	0%	100%
Arts, Entertainment & Recreation	55%	45%	100%
Construction	88%	12%	100%
Education	75%	25%	100%
Finance & Insurance	83%	17%	100%
Health Care	77%	23%	100%
Information	88%	13%	100%
Manufacturing	100%	0%	100%
Not sure	100%	0%	100%
Other	68%	32%	100%
Other Services	67%	33%	100%
Professional, Scientific & Technical Services	91%	9%	100%
Real Estate	82%	18%	100%
Retail Trade	81%	19%	100%
Transportation & Warehousing	100%	0%	100%
Utilities	100%	0%	100%
Wholesale Trade	86%	14%	100%
N/A	85%	15%	100%
Grand Total	80%	20%	100%

Percentage of
supplies/
services
you're able to
receive

Average of Responses

Industry short title	Total
Accommodation & Food Services	72%
Admin Support & Waste Management	84%
Agriculture	100%
Arts, Entertainment & Recreation	77%
Construction	83%
Education	72%
Finance & Insurance	91%
Health Care	74%
Information	93%
Manufacturing	90%
Not sure	50%
Other	88%
Other Services	71%
Professional, Scientific & Technical Services	86%
Real Estate	81%
Retail Trade	88%
Transportation & Warehousing	100%
Utilities	78%
Wholesale Trade	80%
N/A	91%
Grand Total	84%

Are you able to ship/ deliver goods or services?

Industry short title	Percentage of Responses		
	Yes	No	Grand Total
Accommodation & Food Services	62%	38%	100%
Admin Support & Waste Management	67%	33%	100%
Agriculture	100%	0%	100%
Arts, Entertainment & Recreation	30%	70%	100%
Construction	67%	33%	100%
Education	57%	43%	100%
Finance & Insurance	78%	22%	100%
Health Care	67%	33%	100%
Information	100%	0%	100%
Manufacturing	100%	0%	100%
Not sure	0%	100%	100%
Other	67%	33%	100%
Other Services	43%	57%	100%
Professional, Scientific & Technical Services	96%	4%	100%
Real Estate	90%	10%	100%
Retail Trade	70%	30%	100%
Transportation & Warehousing	83%	17%	100%
Utilities	100%	0%	100%
Wholesale Trade	71%	29%	100%
N/A	90%	10%	100%
Grand Total	73%	27%	100%

Percentage of goods or services you're able to ship/deliver

Average of Responses

Industry short title	Total
Accommodation & Food Services	75%
Admin Support & Waste Management	100%
Agriculture	100%
Arts, Entertainment & Recreation	71%
Construction	83%
Education	80%
Finance & Insurance	88%
Health Care	79%
Information	80%
Manufacturing	98%
Not sure	
Other	75%
Other Services	75%
Professional, Scientific & Technical Services	87%
Real Estate	85%
Retail Trade	91%
Transportation & Warehousing	100%
Utilities	100%
Wholesale Trade	68%
N/A	89%
Grand Total	85%

Workforce

Number of full-time employees (as of today)

Number of part-time employees (as of today)

Industry short title	Sum of Number of full-time employees (as of today)	Sum of Number of part-time employees (as of today)
Accommodation & Food Services	337	76
Admin Support & Waste Management	135	11
Agriculture	13	2
Arts, Entertainment & Recreation	104	88
Construction	1,402	20
Education	143	109
Finance & Insurance	2,348	56
Health Care	1,374	100
Information	2,809	69
Manufacturing	4,225	66
Not sure	8	2
Other	154	68
Other Services	991	365
Professional, Scientific & Technical Services	4,554	196
Real Estate	53	7
Retail Trade	238	85
Transportation & Warehousing	53	7
Utilities	144	0
Wholesale Trade	47	35
N/A	3,567	25
Grand Total	22,699	1,387

How has your employee count changed due to COVID-19 specifically?

Percentage of Responses

Industry short title	Increased	Decreased	Stayed the same	Grand Total
Accommodation & Food Services	0%	64%	36%	100%
Admin Support & Waste Management	0%	43%	57%	100%
Agriculture	0%	33%	67%	100%
Arts, Entertainment & Recreation	0%	38%	62%	100%
Construction	0%	19%	81%	100%
Education	0%	38%	63%	100%
Finance & Insurance	0%	22%	78%	100%
Health Care	0%	27%	73%	100%
Information	0%	0%	100%	100%
Manufacturing	0%	7%	93%	100%
Not sure	0%	0%	100%	100%
Other	0%	35%	65%	100%
Other Services	4%	25%	71%	100%
Professional, Scientific & Technical Services	0%	14%	86%	100%
Real Estate	0%	18%	82%	100%
Retail Trade	0%	41%	59%	100%
Transportation & Warehousing	0%	33%	67%	100%
Utilities	0%	0%	100%	100%
Wholesale Trade	14%	43%	43%	100%
N/A	0%	18%	82%	100%
Grand Total	1%	27%	72%	100%

Number of new hires

Number of employees laid off

Number of employees terminated

Industry short title	Sum of Number of new hires	Sum of Number of employees laid off	Sum of Number of employees terminated
Accommodation & Food Services		127	18
Admin Support & Waste Management		4	0
Agriculture		2	0
Arts, Entertainment & Recreation		23	15
Construction		40	1
Education		8	0
Finance & Insurance		1	6
Health Care		52	0
Information			
Manufacturing		6	
Not sure			
Other		55	0
Other Services	0	76	1
Professional, Scientific & Technical Services		51	16
Real Estate		3	0
Retail Trade		64	3
Transportation & Warehousing		12	0
Utilities			
Wholesale Trade	4	17	10
N/A		0	28
Grand Total	4	541	98

What percentage of your workforce is currently working remotely?

Industry short title	Total
Accommodation & Food Services	1%
Admin Support & Waste Management	8%
Agriculture	33%
Arts, Entertainment & Recreation	31%
Construction	20%
Education	62%
Finance & Insurance	70%
Health Care	24%
Information	89%
Manufacturing	22%
Not sure	25%
Other	48%
Other Services	23%
Professional, Scientific & Technical Services	66%
Real Estate	73%
Retail Trade	8%
Transportation & Warehousing	1%
Utilities	75%
Wholesale Trade	24%
N/A	26%
Grand Total	38%

What percentage of your workforce is unable to work remotely?

Industry short title	Total
Accommodation & Food Services	69%
Admin Support & Waste Management	39%
Agriculture	33%
Arts, Entertainment & Recreation	50%
Construction	59%
Education	8%
Finance & Insurance	15%
Health Care	63%
Information	9%
Manufacturing	71%
Not sure	75%
Other	36%
Other Services	54%
Professional, Scientific & Technical Services	22%
Real Estate	10%
Retail Trade	57%
Transportation & Warehousing	98%
Utilities	8%
Wholesale Trade	65%
N/A	59%
Grand Total	43%

If employees are temporarily not reporting for work, what percentage will be paid during the work hiatus?

Average of Responses

Industry short title	Total
Accommodation & Food Services	16%
Admin Support & Waste Management	13%
Agriculture	25%
Arts, Entertainment & Recreation	33%
Construction	27%
Education	67%
Finance & Insurance	65%
Health Care	27%
Information	67%
Manufacturing	50%
Not sure	100%
Other	11%
Other Services	38%
Professional, Scientific & Technical Services	61%
Real Estate	35%
Retail Trade	6%
Transportation & Warehousing	17%
Utilities	100%
Wholesale Trade	8%
N/A	50%
Grand Total	36%

How many weeks will they be paid?

Average Number of Weeks

Industry short title	Total
Accommodation & Food Services	1
Admin Support & Waste Management	2
Agriculture	26
Arts, Entertainment & Recreation	16
Construction	1
Education	13
Finance & Insurance	16
Health Care	6
Information	8
Manufacturing	5
Not sure	2
Other	1
Other Services	3
Professional, Scientific & Technical Services	7
Real Estate	7
Retail Trade	1
Transportation & Warehousing	6
Utilities	52
Wholesale Trade	5
N/A	3
Grand Total	7

If employees are temporarily not reporting for work, what percentage will be unpaid during the work hiatus?

Average of Responses

Industry short title	Total
Accommodation & Food Services	63%
Admin Support & Waste Management	42%
Agriculture	58%
Arts, Entertainment & Recreation	54%
Construction	51%
Education	33%
Finance & Insurance	27%
Health Care	50%
Information	50%
Manufacturing	32%
Not sure	50%
Other	50%
Other Services	52%
Professional, Scientific & Technical Services	37%
Real Estate	25%
Retail Trade	69%
Transportation & Warehousing	50%
Utilities	100%
Wholesale Trade	70%
N/A	0%
Grand Total	47%

On a scale of 1-7 (1 Low, 7 Determined) how would you evaluate workforce morale today?

Average Score

Industry short title	Total
Accommodation & Food Services	3.3
Admin Support & Waste Management	4.4
Agriculture	4.0
Arts, Entertainment & Recreation	3.6
Construction	3.9
Education	4.3
Finance & Insurance	4.3
Health Care	4.2
Information	5.8
Manufacturing	4.5
Not sure	4.0
Other	3.8
Other Services	4.3
Professional, Scientific & Technical Services	4.6
Real Estate	4.8
Retail Trade	3.8
Transportation & Warehousing	4.0
Utilities	6.0
Wholesale Trade	3.5
N/A	5.7
Grand Total	4.2

Finance

How has your company's weekly revenue changed as a result of COVID-19?

Percentage of Responses

Industry short title	Increased	Decreased	Stayed the same	Grand Total
Accommodation & Food Services	7%	93%	0%	100%
Admin Support & Waste Management	0%	86%	14%	100%
Agriculture	0%	67%	33%	100%
Arts, Entertainment & Recreation	0%	93%	7%	100%
Construction	6%	53%	41%	100%
Education	0%	38%	63%	100%
Finance & Insurance	4%	65%	30%	100%
Health Care	0%	83%	17%	100%
Information	0%	88%	13%	100%
Manufacturing	7%	40%	53%	100%
Not sure	0%	0%	100%	100%
Other	0%	85%	15%	100%
Other Services	0%	92%	8%	100%
Professional, Scientific & Technical Services	4%	61%	36%	100%
Real Estate	0%	60%	40%	100%
Retail Trade	6%	81%	13%	100%
Transportation & Warehousing	0%	50%	50%	100%
Utilities	0%	0%	100%	100%
Wholesale Trade	0%	86%	14%	100%
N/A	0%	50%	50%	100%
Grand Total	3%	72%	25%	100%

Please estimate your company's weekly revenue decrease experienced as a result of COVID-19.

Percentage of Responses

Industry short title	<10%	10-20%	21-30%	31-40%	41-50%	51-60%	61-70%	71-80%	81-90%	91-100%	Grand Total
Accommodation & Food Services	0%	0%	0%	0%	0%	8%	0%	15%	38%	38%	100%
Admin Support & Waste Management	33%	0%	0%	0%	0%	0%	33%	17%	0%	17%	100%
Agriculture	0%	0%	50%	50%	0%	0%	0%	0%	0%	0%	100%
Arts, Entertainment & Recreation	0%	0%	0%	7%	7%	4%	7%	7%	15%	52%	100%
Construction	0%	11%	11%	11%	11%	11%	11%	22%	0%	11%	100%
Education	33%	0%	0%	0%	0%	0%	33%	0%	33%	0%	100%
Finance & Insurance	0%	40%	27%	0%	7%	13%	0%	7%	7%	0%	100%
Health Care	0%	16%	21%	11%	5%	5%	5%	11%	11%	16%	100%
Information	14%	14%	29%	14%	14%	0%	0%	0%	0%	14%	100%
Manufacturing	17%	0%	50%	17%	0%	0%	17%	0%	0%	0%	100%
Other	6%	6%	0%	0%	6%	0%	24%	6%	24%	29%	100%
Other Services	5%	5%	5%	5%	9%	9%	5%	5%	14%	41%	100%
Professional, Scientific & Technical Services	15%	6%	21%	15%	15%	6%	3%	6%	6%	9%	100%
Real Estate	0%	17%	33%	17%	17%	17%	0%	0%	0%	0%	100%
Retail Trade	0%	12%	12%	8%	4%	8%	0%	12%	20%	24%	100%
Transportation & Warehousing	0%	0%	33%	0%	0%	0%	0%	0%	0%	67%	100%
Wholesale Trade	0%	0%	33%	0%	0%	0%	0%	17%	33%	17%	100%
N/A	0%	0%	0%	0%	0%	0%	0%	0%	50%	50%	100%
Grand Total	5%	9%	14%	8%	7%	6%	6%	8%	14%	23%	100%

How many weeks of a business slow down or shutdown would you estimate your business could survive before closing?

Average Number of Weeks

Industry short title	Total
Accommodation & Food Services	8
Admin Support & Waste Management	7
Agriculture	10
Arts, Entertainment & Recreation	18
Construction	10
Education	17
Finance & Insurance	25
Health Care	9
Information	17
Manufacturing	18
Not sure	4
Other	6
Other Services	8
Professional, Scientific & Technical Services	12
Real Estate	26
Retail Trade	8
Transportation & Warehousing	20
Utilities	
Wholesale Trade	16
N/A	26
Grand Total	13

Do you have standing lines of credit to help bridge this business interruption ?

Percentage of Responses

Industry short title	Yes	No	Grand Total
Accommodation & Food Services	29%	71%	100%
Admin Support & Waste Management	29%	71%	100%
Agriculture	67%	33%	100%
Arts, Entertainment & Recreation	17%	83%	100%
Construction	53%	47%	100%
Education	50%	50%	100%
Finance & Insurance	45%	55%	100%
Health Care	52%	48%	100%
Information	88%	13%	100%
Manufacturing	73%	27%	100%
Not sure	0%	100%	100%
Other	30%	70%	100%
Other Services	42%	58%	100%
Professional, Scientific & Technical Services	66%	34%	100%
Real Estate	56%	44%	100%
Retail Trade	32%	68%	100%
Transportation & Warehousing	20%	80%	100%
Utilities	50%	50%	100%
Wholesale Trade	43%	57%	100%
N/A	0%	100%	100%
Grand Total	46%	54%	100%

Have you contacted your bank about a bridge loan or other financing?

Percentage of Responses

Industry short title					Lenders are not	Grand Total
	Yes	No	Unnecessary	responding		
Accommodation & Food Services	46%	31%	0%	23%	100%	
Admin Support & Waste Management	29%	57%	0%	14%	100%	
Agriculture	0%	67%	33%	0%	100%	
Arts, Entertainment & Recreation	14%	66%	17%	3%	100%	
Construction	6%	59%	35%	0%	100%	
Education	13%	63%	25%	0%	100%	
Finance & Insurance	5%	32%	55%	9%	100%	
Health Care	9%	64%	27%	0%	100%	
Information	50%	50%	0%	0%	100%	
Manufacturing	20%	27%	47%	7%	100%	
Not sure	0%	100%	0%	0%	100%	
Other	15%	65%	5%	15%	100%	
Other Services	25%	54%	8%	13%	100%	
Professional, Scientific & Technical Services	18%	54%	27%	2%	100%	
Real Estate	0%	56%	44%	0%	100%	
Retail Trade	16%	74%	10%	0%	100%	
Transportation & Warehousing	20%	40%	20%	20%	100%	
Utilities	0%	100%	0%	0%	100%	
Wholesale Trade	43%	43%	14%	0%	100%	
N/A	0%	100%	0%	0%	100%	
Grand Total	17%	56%	22%	5%	100%	

Future

What are your top three concerns looking forward?

	Percentage of responder
Financial impact on operations and/or liquidity and capital	64%
Global or US recession	56%
Decreasing consumer confidence/spending	56%
Employee stress	33%
Supply chain disruptions	21%
Lack of information for decision making	19%
Workforce reduction	18%
Lower productivity	12%
Impact on tax and trade issues	4%

Do you anticipate any permanent reductions in your workforce?

Percentage of Responses

Industry short title	Yes	No	Unsure	Grand Total
Accommodation & Food Services	14%	14%	71%	100%
Admin Support & Waste Management	0%	43%	57%	100%
Agriculture	0%	33%	67%	100%
Arts, Entertainment & Recreation	28%	31%	41%	100%
Construction	18%	53%	29%	100%
Education	13%	38%	50%	100%
Finance & Insurance	9%	74%	17%	100%
Health Care	13%	43%	43%	100%
Information	38%	38%	25%	100%
Manufacturing	20%	53%	27%	100%
Not sure	0%	0%	100%	100%
Other	30%	30%	40%	100%
Other Services	13%	38%	50%	100%
Professional, Scientific & Technical Services	11%	32%	57%	100%
Real Estate	0%	50%	50%	100%
Retail Trade	20%	37%	43%	100%
Transportation & Warehousing	33%	67%	0%	100%
Utilities	0%	100%	0%	100%
Wholesale Trade	14%	43%	43%	100%
N/A	33%	67%	0%	100%
Grand Total	16%	41%	43%	100%

Are you interested in an SBA Economic Injury Disaster Loan if or when they become available?

Percentage of Responses

Industry short title	Yes	No	Grand Total
Accommodation & Food Services	86%	14%	100%
Admin Support & Waste Management	50%	50%	100%
Agriculture	33%	67%	100%
Arts, Entertainment & Recreation	41%	59%	100%
Construction	56%	44%	100%
Education	38%	63%	100%
Finance & Insurance	24%	76%	100%
Health Care	59%	41%	100%
Information	63%	38%	100%
Manufacturing	33%	67%	100%
Not sure	100%	0%	100%
Other	58%	42%	100%
Other Services	67%	33%	100%
Professional, Scientific & Technical Services	54%	46%	100%
Real Estate	38%	63%	100%
Retail Trade	45%	55%	100%
Transportation & Warehousing	67%	33%	100%
Utilities	0%	100%	100%
Wholesale Trade	71%	29%	100%
N/A	33%	67%	100%
Grand Total	51%	49%	100%

What business supports would you think beneficial as we navigate this global challenge?

	Percentage of respondents
Employee resources	42%
Assistance referrals	27%
Distribution of other employer best practices	22%
Technical assistance	13%